

# FISCAL YEAR 2024-2025 ATTAINMENT AND DIVISION GOALS

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# ATTAINMENT GOALS AND CAMPAIGN ACTIVITY

## **FY25 ATTAINMENT TO DATE**

College/Unit	Goal	Attainment	Percentage to Goal
Arts & Humanities	\$10,000,000	\$17,851	2%
Athletics	\$41,600,000	\$1,843,456	4%
Burnett Honors College	\$412,000	\$42,118	10%
Business Administration	\$6,000,000	\$147,110	2%
Community Innovation & Education	\$1,500,000	\$8,176	1%
Engineering & Computer Science	\$4,000,000	\$136,612	3%
Health Professions & Sciences	\$618,000	\$5,514	1%
Medicine	\$5,000,000	\$33,562	1%
Nursing	\$4,000,000	\$67,705	2%
Optics, Photonics, CREOL	\$515,000	\$5,050	1%
Rosen College of Hospitality Management	\$1,000,000	\$55,076	6%
Sciences	\$4,000,000	\$141,254	4%
SSWB	\$4,000,000	\$160,769	4%
Undergraduate Studies	\$103,000	\$935	1%
WUCF	\$4,000,000	\$295,817	7%
Divisions/All Other	\$23,252,000	\$276,040	1%
Grand Total	\$110,000,000	\$3,237,045	3%

Data as of 8/23/2024.

## **FY23-25 YTD PERFORMANCE SUMMARY**

KPI	FYTD23	FYTD24	FYTD25
Total Attainment	\$5,141,866	\$3,967,570	\$2,263,129
<b>Total Donors</b>	13,541	15,275	11,639
<b>Total Alumni Donors</b>	27,527*	39,126*	2,663
Average Giving	\$380	\$260	\$194
Median Gift	\$10	\$10	\$10
Largest Gift	\$2,230,000	\$750,000	\$350,000

<sup>\*</sup>YTD Data is not available for this metric. Count reflects full year data.

Data as of 8/23/2024.

#### **FY25 CAMPAIGN ACTIVITY**

# Fundraising and Prospect Development

- Regional leadership briefings
- Campaign goal, themes and priorities
- Top 10/Focus 15
- Big Ideas
- Portfolio review and training

### **Operations**

- Campaign operating plan
- Campaign reports
- Counting policy
- Data management plan
- Gift agreement templates and language
- Volunteer structure

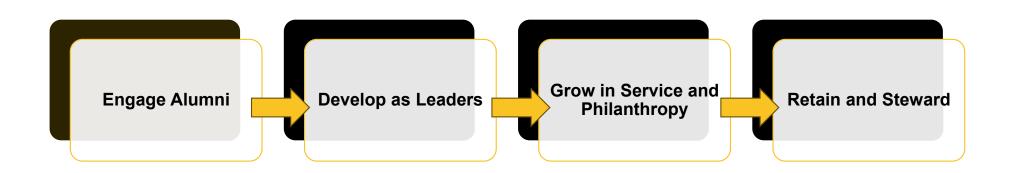
# Marketing and Communications

- Campaign brand, messaging and communications plan
- Case statement
- Partnership suite of materials
- Scholarship/impact suite of materials



# ALUMNI GIVING AND COMMUNICATIONS

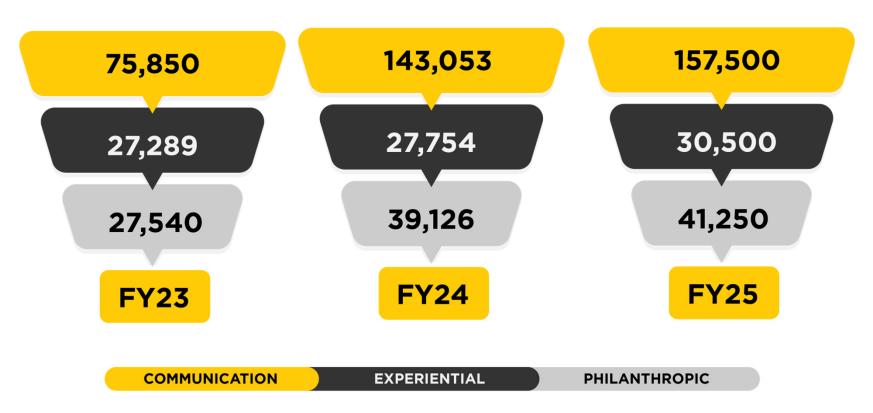
## **BUILDING THE PIPELINE**



### **CASE MODES OF ENGAGEMENT**



### **MEASURING ENGAGEMENT**





# **PARTNERSHIPS UPDATE**

### PEGASUS PARTNERSHIPS

- Two New Pegasus Partner Announcements Expected Q2
- 10 partners in active discussions on the path to Pegasus:
  - 3 in Transformative
     Technologies & National
     Defense
  - 3 in Energy & Sustainability
  - 2 in Entertainment &
     Immersive Experience
  - 2 in Space Tech & Systems

### **CURRENT UCF PEGASUS PARTNERS**







